



**NEW HAMPSHIRE LODGING & RESTAURANT  
AWARDS DINNER & EXPO 2008**  
Mount Washington Resort – Bretton Woods, NH  
October 27-28, 2008  
10/27: Dinner 6pm-9pm    10/28: Expo 10am- 4pm

**EXPO 2008 CONTRACT**

Please read this contract thoroughly, as well as the REGULATIONS on the back side. Please fill out and or make changes to the contact information, sign it, and send it with payment to NH Lodging & Restaurant Association, PO Box 1175, Concord, NH 03302-1175. Please make a copy of both sides for your files. SHOW SPACE IS BEING SOLD ON A FIRST COME, FIRST SERVE BASIS.

New Hampshire Lodging & Restaurant Association, Inc., Producer and \_\_\_\_\_, the exhibitor, hereby agree as follows: (Corp., Partnership, Individual)

1. **Booths Leased:** Exhibitor hereby reserves and leases from Producer, Booth # (s): 1<sup>st</sup> choice \_\_\_\_\_; 2<sup>nd</sup> choice \_\_\_\_\_ at the NHLRA Expo 2008 on Tuesday, October 28<sup>th</sup>, 2008.
2. **Booth Equipment:** NHLRA will provide each exhibitor with one 6' skirted table, one folding chair, 8' back drop, one waste basket, one ID sign, and if needed an Internet connection and one Standard I plug for electricity.
3. **Booth Space Size:** Each booth space will be 8' wide and 6' deep.
4. **Exhibitor Cost\*:** (Circle one)

	Member	Non-member
See attachment	Package A \$1,295	\$1,495
for package details	Package B \$1,195	\$1,395
	Package C \$1,095	\$1,295
	Booth Only \$ 895	\$1,095
	All End Caps Add..... \$ 50	

\* NEW THIS YEAR - All packages above include ONE overnight room (single/double occupancy w/breakfast) on Monday, October 27, 2008 at the Mount Washington Resort, (additional rooms & nights may be booked through the resort by calling 1-800-258-0330, NHLRA has secured discounted rates of \$139 single & \$159 double occupancy w/breakfast).

5. **Company Description** (to appear in the program): \_\_\_\_\_
6. **Show Discounts or Promotions:** (to appear in the program): \_\_\_\_\_
7. **Silent Auction Item:** \_\_\_\_\_

Exhibitor's Company \_\_\_\_\_

Address \_\_\_\_\_

City/Zip \_\_\_\_\_

Telephone \_\_\_\_\_

E-Mail Address \_\_\_\_\_

(Signature of Authorized Individual) \_\_\_\_\_ Date \_\_\_\_\_

Contact Person (PRINT NAME) \_\_\_\_\_

The CONTACT PERSON listed above will be entered into our database and will be the person receiving all notices, schedules and correspondence from us relative to the Expo.

**PAYMENT DUE WITH RESERVATION**

**Expo Price:** \_\_\_\_\_

**Dinner Tickets** (\$75pp or \$700 table of 10): \_\_\_\_\_

**Total:** \_\_\_\_\_

You will receive a confirmation and further instructions, upon acceptance of contract. **DEADLINE FOR ALL PAYMENTS IS OCTOBER 3<sup>rd</sup>**

METHOD OF PAYMENT \_\_\_\_\_

Credit Card: MC VISA AMEX DISC

Credit Card Number: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Signature: \_\_\_\_\_

Check Enclosed: \_\_\_\_\_ (Payable to NHLRA)

Please Invoice me: \_\_\_\_\_ (NHLRA members only)

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FOR ASSOCIATION USE ONLY

Date Received:    Check Number:    Amount:

Date Received:    Invoice Number:    Invoice Sent:

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Payment Received: \_\_\_\_\_

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CONTRACT ACCEPTED BY  
NH Lodging & Restaurant Association

By: \_\_\_\_\_

**NEW HAMPSHIRE LODGING & RESTAURANT EXPO 2008**  
**Mount Washington Resort, Bretton Woods**  
**October 27-28<sup>th</sup>, 2008**

**EXPO REGULATIONS AND CONTRACT**

Please read the following before signing the contract on the reverse side. After completion, return both copies with your payment to the New Hampshire Lodging & Restaurant Association.

**Space Rental and Assignment of Location:** New Hampshire Lodging & Restaurant Association reserves the right to refuse rental of display space to any company whose display of goods or services is not, in its opinion, compatible with the general character and objective of the show.

Whenever possible, space assignment will be made in keeping with the preference as to location requested by the exhibitor. The Association, however, reserves the right to make the final determination of all space assignments in the best interest of the show.

**Exhibitors' Authorized Representative:** Each exhibitor must name one person to be its representative in connection with the firm's exhibit. This representative shall be responsible for keeping the exhibit neat, manned, and orderly at all times.

**Liability Insurance:** The exhibitor is responsible for the custody and control of its property while in transit to and from the exhibit hall and while it is in the area of the exhibit hall. Neither Show Management, its service contractors, Mount Washington Resort, nor any of the officers, staff members, or directors of any of the same are responsible for safety of the property of exhibitor from theft, damage by fire, accident, vandalism, or other causes, and the exhibitor expressly waives and releases any claims or demand it may have against any of them by reason of any damage to, or loss of, any property of the exhibitor.

The Exhibitor agrees to defend and hold harmless Show Management, its service contracts, Mount Washington Resort, and the officers, staff members, and the directors of all of the same from any and all liabilities, claims, loss, cost, or expense arising by reason of any damage or injury, including death, which may arise from the operation of, or in connections with its exhibit. Exhibitor shall obtain and maintain during the period of the Show, liability insurance in such amounts as Show Management shall reasonably require insuring Show Management, its service contractors, Mount Washington Resort, and the officers, staff members, and directors of all the same against the risks referred to in the preceding sentence. Show Management shall have the right to require proof of insurance.

The exhibitor agrees to defend and hold harmless Show Management from all liabilities, claims, or expense for any trademark, copyright, or patent infringement arising out of the operation or promotion of its exhibit.

Exhibitor, or its agents, shall not injure or deface any property of the building, the tables, or the equipment of service contractors or other exhibitors. When such damage occurs, the exhibitor is liable to the owner of the property so damaged.

It is recommended that exhibitor also obtain complete broad form insurance coverage, at its own expense, covering its liability for property loss or damage.

**Exhibits and Public Policy:** Each exhibitor is charged with the responsibility for knowledge of, and shall comply in all respects with, all applicable laws, ordinances, and regulations while participating in the NH Lodging & Restaurant Show. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor, and Show Management and service contractors have no responsibility of any exhibitor's compliance.

All exhibits must conform to the rules and regulations of the Fire Department having local jurisdiction.

Exhibitors preparing or sampling any foods or consumables must conform to the rules and regulations of the Health Department having local jurisdiction.

Any exhibitor desiring to offer samples of alcoholic beverages must so indicate in writing to the state of NH Liquor Commission at the time of application of exhibit space. All sampling and sample sizes shall be in accordance with the laws of the State of New Hampshire and in compliance with the rules and regulations of the State of New Hampshire Liquor Commission.

**Operation of Exhibits:** The Association reserves the right to restrict the operation of any exhibit which, in its opinion, detracts from the general character of the show as a whole. The includes, but is not limited to, exhibits which because of noise, flashing lights, methods of operation, display of unsuitable material, are determined by the Association to be objectionable to the success conduct of the show. Use of so-called "barkers" or pitchmen is strictly prohibited. **Display construction will not be permitted which restricts the exhibit presentation of adjacent and cross aisle booths, especially high walls.**

Exhibits which include the operation of musical instruments, radios, sound projection equipment, public address systems or any noisemaking machines must be connected or arranged so that the noise resulting from the demonstration will not annoy or disturb adjacent exhibitors or patrons or cause the aisles to be blocked. Operators of noisemaking exhibits must secure approval of operating methods before the show opens.

**Exhibitor Check Out:** Each exhibitor is responsible for cleaning their area, taking care of trash, grease, etc. If an exhibitor leaves their table area a mess and NHLRA has to provide extra cleaning charges then the exhibitor agrees to pay for these costs occurred, furthermore any damage to tables, chairs, or ball room is also billed to exhibitor.

**Cancellation Policy:** Association may cancel this contract and, at its option, retain as liquidated damages for breach of this contract, any sums paid in by the exhibitor. All requests for cancellation of exhibit space must be in writing. **Cancellation Fee Schedule:**

**Prior to August 1 = \$75.00; August 15-31=50% Loss of booth cost; September 1-30=75% Loss of booth cost;**  
**October 1-day of show=100% Loss of booth cost**

**Set Up:** October 27<sup>th</sup>, 2008 from 1pm-7pm and/or October 28<sup>th</sup> from 7am-9am, you must break down after the show closes.

**Other Regulations:** Any and all matters not specifically covered by these rules and regulations or covered in materials supplied to the exhibitor shall be subject to sole discretion of Show Management. SHOW MANAGEMENT SHALL HAVE FULL POWER TO AUGMENT, INTERPRET, AMEND AND ENFORCE RULES AND REGULATIONS, AND TO MAKE ADDITIONAL RULES AND REGULATIONS, PROVIDED ANY AUGMENTATIONS OR AMENDMENTS, WHEN MADE, ARE BROUGHT TO THE ATTENTION OF EXHIBITORS. EACH EXHIBITOR, FOR ITSELF, ITS EMPLOYEES, AND ITS REPRESENTATIVES, AGREES TO ABIDE BY THE FOREGOING RULES AND REGULATIONS AND ANY AMENDMENT OR ADDITIONS THERETO.

**Instrument a Contract:** The application and these Rules and Regulations, when signed by the parties, constitute a binding contract enforceable under the laws of the State of NH. Should any rule or provision herein be found invalid by a court or competent jurisdiction, such invalidations shall not affect the enforceability of all other provisions herein.



**New Hampshire Lodging & Restaurant Association**

PO BOX 1175 – Concord, NH 03302-1175 – (603)228-9585 – (603)226-1829

[www.nhlra.com](http://www.nhlra.com) – [expo@nhlra.com](mailto:expo@nhlra.com)